

LOFT LINES

A NEWSLETTER FROM HAARSTICK SAILMAKERS

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Wow!! What a month we had in June! A near record breaking June for sail orders, combined with exciting regatta victories (see below), made this a truly satisfying month for all of us at Haarstick Sailmakers!

Yet, through the hard work of our staff, we have held two production slots open, and can deliver your new racing sail for the end of July!

Don't wait, these slots will go fast! First come first serve! And we are still offering our summer discount:

ALL RACING GENOAS AND SPINNAKERS 10% OFF

ALL CARBON LAMINATE SAILS 15% OFF

Give us a call or e-mail for a quote.

800-342-5033

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sales@haarsticksailmakers.com

Upstate Regatta's Coming up:

July 9-10: Buffalo Harbor SC Summer Regatta

July 14-17: Eastern Yachting Circuit Regatta at Oswego YC

July 16-17: Several 33 Great Lakes Regatta at Sodus Bay Yacht Club

July 16: BYC Invitational Regatta at Brockport YC

July 23-31: Levels and LYRA at Youngstown YC www.rivercityraceweek.com

July 28-30: Sail Oswego at OYC

August 5: Women's Regional Ensign Regatta at Canandaigua YC

August 6,7: Ensign Regional's also at CYC www.sailcyc.com , www.ensingclass.com

August 15th: GYC Women's Invitational

August 19-21: J-29 NA's at Sackets Harbor

August 27: RYC Hospice Race

August 28: Rochester Race

GYC Women's Invitational Regatta

The Genesee Yacht Club in Rochester , New York invites women sailors from western New York to our Fifth Women's Skippers Invitational. The will be a three race regatta held on Saturday, August 20, 2005 . Registrations are due by August 15th. We encourage all boat types to join us for the regatta. Classes will include spinnaker, Genoa only and a Fun Fleet. The awards, music, food and the skipper bags promise to be outstanding with thanks to the support we have received. We invite all women crews, as well as men and women crew with women at the helm. All the details and notice of race are at www.genesseyc.org.

Free dockage is available for the regatta, as well as a travel lift for boats on trailers. Please strongly consider coming to this event dedicated to women's racing in western New York .

Special thanks to Haarstick Sailmakers for including us in this month's newsletter and for providing Haarstick duffels for some of the awards this year.

Early Season Results:

Challenge Cup – Sodus , NY

Brendan Benson and crew, onboard the J/30 "Blaze" were the overall winners at this years' Challenge Cup at Sodus Bay Yacht Club. Sodus Bay YC won the Challenge Cup: the overall club championship.

Toronto Nood's

Congratulations to Mark and Kurt Sertl and crew for winning the tough J-35 division in a very tight series that went down to the last gybe before the finish of the 6th and final race of the series. "Das Blau Max" started off the series on Friday's 15 knot breeze with two strong first place finishes. They sailed upwind most of the day with their powerful all purpose 155% genoa, switching to the 148% heavy genoa for the last beat of the second race. Mark's comment: "We were very fast, upwind and down in the first day. While we had some problems downwind the second day in the chop, lowering the pole made a big difference when we tried it on the 3rd day in the lighter wind. The lower pole really made a difference, we were once again very fast downwind."

The wind lightened to 8 –14 knots on Saturday, and dropped again to 6-8 knots on Sunday. With a 1,1,2,2,4 versus "Battlewagon's" 5,2,1,1,2, the series came down to the last race in a light shifty breeze. A final gybe at the end of the last run, put the Sertl's across the finish in 7th, right behind "Battlewagon" in 6th, to win a real nail biter of a series on the tie breaker.

Also congratulations to Kiki Werner and crew on "Silver Bullet" for their strong win in the Beneteau 40.7 division! With a series of 3,3,1,3,1,2 they bested the 5 other Beneteau 40.7's in their division by 5 points overall. They used their #2 Triradial Pentex genoa on the first day, switching to the powerful #1 on Saturday. "Whenever we needed fast forward, we put the bow down and took off. Whenever we needed the extra point to hold our lane, we had that too. The sails were really fast!" Thanks Kiki for your very nice comments.

Every year, I am extremely pleased that we have designed and built sails that have proven to be the equal or better than the offerings of the world's largest sailmakers. It is very satisfying to look back at all the innovations we have developed as an independent sailmaker: from the origins of our computer design program in 1968, to our cloth testing program the same year, to being the first sailmaker to cut sails by computer way back in 1973, to setting up the first CAD program for custom spinnakers the following year, and finally, to our introduction of the first vertically orientated sail the "Quilt-Cut" genoa in 1979. All of these industry changing innovations, and many others, have come solely from the efforts of our Haarstick Sailmakers' personnel, past and present.

We have never bought or used other's "canned" sail design programs, or CAD programs, or one of the "cheap" cutting machines that have become available over the past 10-12 years! Our Gerber cutter is

the most accurate piece of cutting equipment available, and only our Gerber can cut one layer of ½ ounce Nylon or 10 layers of 6.0 ounce Dacron. We work very hard every year to improve and upgrade our technology, so that we can make the best possible sail each and every time. This, and only this, is what motivates us every day. We leave the high-pressure marketing and exaggerated hype to others.

Recent Testimonials

New Customer with his new Nonsuch 30 sail:

Thank you for the great sail, as well as the wonderful service and support. From our very first communications about sail design and pricing to the finished product, we found Haarstick to be extremely helpful, knowledgeable, and straightforward. Our Nonsuch 30 sail, at 660 sq. ft. is quite a technical marvel. It was completed on time as promised, and Doug was there twice to help with installation and setup. And the end result is awesome. The sail sets beautifully, looks great, and the boat moves much faster, in light and stronger winds. Our first time out we were beating at 5.5 to 6 knots, and reaching at 6.5 to 7.5 knots in 8 to 12 knots wind. We were promised a top of the line sail at a reasonable price and Haarstick delivered exactly as promised. Would we use Haarstick again? Absolutely, although as our boat only has 1 sail, and this one should last 20 years, we probably won't need to. Thanks again for a job well done.

Tom and Janet Bogner

New Freedom 30 Customer with a Camber Spar problem:

Hi Steve,

The sails fit perfectly, and they have made an enormous difference to the sailing characteristics of the boat. I also appreciate the way in which you handled the mix up over the modified camber spar. The fact that you bent over backwards to accommodate me when I was in the wrong is much appreciated. I will be back.

Best regards,
Alan

Alan Aderem, Ph.D.
Seattle , WA

Local Upstate NY Newsletters

If you are not already receiving their e-mail newsletters, we recommend that you sign up for these two upstate NY newsletters:

For the **RCR** Newsletters: <http://www.rcryachts.com/newsform.htm>

For the **Navy Point** Newsletter: <http://www.navypointmarine.com/subscribe.html>

Please let us know if you are changing your contact info. We will update our database.

If you stop receiving our newsletters, check you spam filters, we may be getting blocked. If we are getting blocked just add sales@haarsticksailmakers.com to the accepted address list.
–Thanks.

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