

# **LOFT LINES**

*\*\*Now Reaching Over 2000 Sailors\*\**

A NEWSLETTER FROM HAARSTICK SAILMAKERS

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January 9, 2006

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**Happy New Year.**

**In this issue:**

- **Winter Discounts End on January 25, 2006**
- **Lake Ontario Racers- Be the first in your Division to maximize your Genoa area with no rating increase. 155% Genoa 's are the new maximum.**
- **Haarstick Sales – After 3 record breaking years we are well on our way to having a 4<sup>th</sup> record year.**
- **A few Regatta dates for 2006**
- **Other News**

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**DISCOUNTS ARE STILL HERE, UP TO 15% OFF**

**WINTER DISCOUNT PROGRAM: RACING, CRUISING, FREEDOM SAILS: UNTIL 1/25/2006 :**

10% DISCOUNT FOR ONE SAIL, 15% FOR TWO OR MORE SAILS

REDUCE DISCOUNT 2% WHEN USING A CREDIT CARD FOR PAYMENT

DEPOSIT OF 50% AND BALANCE DUE WITHIN 30 DAYS OF INVOICE (FREE STORAGE)

ALL INFORMATION REQUIRED TO BUILD THE SAIL MUST BE AVAILABLE TO US BY 1/25/2005

FREIGHT AND NYS TAX EXTRA WHERE APPLICABLE

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**SAIL INQUIRY:** [sales@haarsticksailmakers.com](mailto:sales@haarsticksailmakers.com)

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**NEW PHRF MAX GENOA FOR LAKE ONTARIO :**

We have had many Lake Ontario customers call and order their new 155% Genoa . DON'T BE LEFT OUT OR LEFT BEHIND NEXT YEAR.

**NEW PHRF SIZES FOR LAKE ONTARIO PHRF:**

Effective January 1, 2006 , the standard Genoa LP for no rating adjustment will change from Maximum LP = 153%\*J to LP = 155%\*J. This means that you will be allowed to increase the LP of your #1 Genoa to 155%\*J at no additional rating!

**This is the first chance to get the larger genoa and the last chance to SAVE BIG.**

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**Haarstick Sales**

I am pleased to announce that we are on our way to having a 4<sup>th</sup> record setting year in a row since the early 90's. We did not have as many Lake Ontario Sailors take advantage of their last chance to get a 183% spinnaker, as the PHRF Rules have now changed. So the year was not off to as great of a start as we thought it would be, but after a few last minute calls and some of our biggest orders, we are looking good for the year once again.

Many of you may be wondering how this all happened 9 days into the new year. We choose to start our fiscal year so it coincides with the our local sailing season. This means we start our business year is October and end the year in September.

We started off this fiscal year with the knowledge of a rule change for PHRF racing on Lake Ontario . The rule change called for a change in girth limits for spinnaker and genoas. The change was for the Spinnaker to go from a 183% to a 180% max girth, and for the genoa to go from a 153% to 155% max overlap. We thought that we would get bombarded with orders for 183% spinnakers in the fall because any chute built before 1/1/2006 would be grandfathered into the new rules at no penalty. That was not the case. We only built 3-183% Spinnakers. With this new rule we also thought that all of our Lake Ontario customers would be itching to upgrade their genoa sizes to the new max overlap of 155%. This was also not the case. So what we thought would be another record breaking year by the end of November, turned out to be just another average year.

Last month turned out to be one of our best selling December's in the past 20 years. It turned, what started out as an average year, into our 4<sup>th</sup> record breaking year since the early 90's. We are very excited to announce that we will be building a full suit of Carbon Racing Sails for Monte Friesner and Tatiana Nazarova-Friesner's Beneteau 44.7, "French Kiss V" (This boat will be on display at the Toronto Boat show Next week). We are also excited about building another full set of sails for a C&C 115 out of Cleveland. Along with these two large orders we will also be building 20 new suits of 420 sails for the Rochester Yacht Club's Jr. Racing Program The new sails will be used by the high school sailors and the regatta's that they will be hosting.

As you can imagine, our production schedule is filling up fast. We have increased our production crew and will be adding more to help with the backlog. So if you are looking at updating your sail inventory for the start of the 2006 sailing season. Now is the time to give us a call.

Haarstick Sailmakers would like to thank all of our customers for the start of another great year. We look forward to getting out on the water this spring.

Doug Burtner

Sales Manager

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A Few 2006 Regatta's that will be new to the area:

- J-Regatta in Oswego July 8<sup>th</sup>, 9<sup>th</sup>

This regatta is meant for just the J's. From the 22 up to the 35. We will have more on this in the coming months.

- 2006 J/22 Eastern Great Lakes Championship

July 22,23

Hosted by the Buffalo Yacht Club

For more info. contact Kelly Jordan at [kjordan12@msn.com](mailto:kjordan12@msn.com)

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#### Other News:

- If you are in Rochester and are looking for some entertainment on Sunday afternoons, come down to the river. The Frostbite sailors are usually sailing right in front of RYC (we go out to the Lake to sail if there is light wind). We almost always have over 10 boats and have had as many as 19 on the line. We sail between 8-15 races between 1 and 4 pm. You will find most of us trying to chase down 2006 Rolex Yachtsman Nominee, Mike Ingham. There is a parking lot just North of the RYC Yacht Club. Take St. Paul north until you get to the river. If you bring a life jacket we'll get you on a boat.
- As mentioned in the above article. We will be building a full set of racing sails for the newest Beneteau 44.7 on Lake Ontario . It will be sailed out of Toronto and will be on display at the Toronto Boat show next week at booth 1401, Beneteau USA and/or Anchor Yacht Sales
- Steve Haarstick is down in Miami sailing in the competitive Star Class and will be returning on Wednesday. He was excited to have his son Chris

Sailing with him and he might have some good stories to tell in our February “Loft Lines”, Stay tuned.

- If you have not yet checked out the latest high tech sails we are making at Haarstick Sailmakers. Take a look at the following webpage’s on our website:

[C&C 115](#)

[Beneteau 40.7](#)

[Beneteau 36.7](#)

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If we are getting blocked just add [sales@haarsticksailmakers.com](mailto:sales@haarsticksailmakers.com) to the accepted address list.

–Thanks.

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